

UNITEDSTATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL

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FEB 29 2012

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNI	NG01/01/20	11 AND EN	DING 12/3	31/2011
	MM/D	D/YY	M	IM/DD/YY
Α.	REGISTRANT ID	ENTIFICATION		
NAME OF BROKER-DEALER: LUC	CIA SECURITI	ES, LLC	OF	FICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF	BUSINESS: (Do not	use P.O. Box No.)		FIRM I.D. NO.
13520 EVENING CREEK	DRIVE NORTH,	SUITE 300		
	(No. and	l Street)	and a second decision of the second decision and the s	ta tin en
SAN DIEGO		CA	9212	8
(City)		(State)	(Zip Code	>)
NAME AND TELEPHONE NUMBER (CRAIG NETT	OF PERSON TO CON	TACT IN REGARD TO		5555 X 1277
vendereckej vi svenostiponit z zem o neto i zem njem povenjeno konis o nopovejnogo vinir o podrete o podre	en jarrinakkan kannannou sekenduko sukerinannou sukerinanda ayanga susan, sukannon angan angan sekenduko suker		(Area C	ode – Telephone Number)
B. A	ACCOUNTANT II	DENTIFICATION		
INDEPENDENT PUBLIC ACCOUNTA	NT whose opinion is	contained in this Report		productivas a recent recent de contra des su productivas de contra de contra de contra de contra de contra de c
LAVINE, LOFGREN, MOR		A		
	(Name – if îndividud	l, state last, first, middle nar	ne)	And the same should be seen that the same should be seen to the same should be should be should be should be seen to the same should be same should be same should be seen to the same should be sa
4180 LA JOLLA VILLAG	E DR, #300	SAN DIEGO	CA	92037
(Address)	(City)		(State)	(Zip Code)
CHECK ONE:				
☐ Certified Public Accounta	nt			
☐ Public Accountant				
☐ Accountant not resident in	United States or any	of its possessions.		
	FOR OFFICIA	L USE ONLY		

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



OATH OR AFFIRMATION

Ι, _	C	CRAIG NETT	, swear (or affirm) that, to the best of
my		wledge and belief the accompanying financial statemen	
	1	LUCIA SECURITIES, LLC	, as
of	Ī	DECEMBER 31 .20 1	11, are true and correct. I further swear (or affirm) that
-	ther		cer or director has any proprietary interest in any account
		ed solely as that of a customer, except as follows:	or or arrector has any proprietary interest in any account
Cia	331116	cu solely as that of a customer, except as follows.	
			Cimpture
			Signature
			FINOP, LUCIA SECURITIES, LLC
			Title
		DC 0 1	
	5	ee attachlo	
		Notary Public	
Thi	c ror	port ** contains (check all applicable boxes):	
Ø		Facing Page.	
函		Statement of Financial Condition.	
四四		Statement of Income (Loss).	
Z Z	(d)	Statement of Changes in Financial Condition.	
区	(e)	Statement of Changes in Stockholders' Equity or Partn	ners' or Sole Proprietors' Capital.
	(f)	Statement of Changes in Liabilities Subordinated to Cl	laims of Creditors.
存	(g)	Computation of Net Capital.	
	(h)	Statement of Changes in Stockholders' Equity of Partin Statement of Changes in Liabilities Subordinated to Cl Computation of Net Capital. Computation for Determination of Reserve Requireme Information Relating to the Possession or Control Req	nts Pursuant to Rule 15c3-3.
H	(1)	Information Relating to the Possession or Control Req	uirements Under Rule 15c3-3.
ш	U)	Computation for Determination of the Reserve Require	the Computation of Net Capital Under Rule 15c3-1 and the
П	(k)		tatements of Financial Condition with respect to methods of
	(11)	consolidation.	tatements of 1 maneral condition with respect to methods of
凶	(l)	An Oath or Affirmation.	
`````	(m)	A copy of the SIPC Supplemental Report.	
	(n)	A report describing any material inadequacies found to e	exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

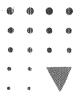
State of California County of San Diego		
Subscribed and sworn to (or affirmed) before me on this 27 th day of February, 2012, by Gauge Meth		
proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.		
N. ENGLISH COMM. # 1859357 NOTARY PUBLIC-CALIFORNIA SAN DIEGO COUNTY MY COMM. EXP. JUL. 27, 2013		
(Seal) Signature .		

### INDEPENDENT AUDITORS' REPORT AND FINANCIAL STATEMENTS

For the Year Ended December 31, 2011

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#### LAVINE, LOFGREN, MORRIS | CERTIFIED & ENGELBERG, LLP

PUBLIC **ACCOUNTANTS** 

4180 LA JOLLA VILLAGE DRIVE SUITE 300 LA JOLLA CALIFORNIA

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An Independent Member of **BKR** International

#### INDEPENDENT AUDITORS' REPORT

To the Member of Lucia Securities, LLC San Diego, California

We have audited the accompanying statement of financial condition of Lucia Securities, LLC (the "Company"), as of December 31, 2011, and the related statements of income, changes in member's equity, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lucia Securities, LLC, as of December 31, 2011, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information listed in the accompanying table of contents is required by Rule 17a-5 under the Securities Exchange Act of 1934, is presented for purposes of additional analysis, and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

February 22, 2012

Lavine, Lopger, Movin & Engelbey, Ul

## Statement of Financial Condition December 31, 2011

ASSETS	
Cash Deposit with clearing broker Commissions receivable	\$ 1,398,863 100,000 269,248
Total assets	\$ 1,768,111
LIABILITIES AND MEMBER'S EQUITY	
Liabilities: Accounts payable and accrued expenses Due to related party Deferred income	\$ 541,685 43,123 355,822
Total liabilities	940,630
Member's equity	 827,481
Total liabilities and member's equity	\$ 1,768,111

#### Statement of Income For the Year Ended December 31, 2011

Income: Commissions Incentive fee from clearing broker	\$ 3,424,026 1,500,000
Total income	 4,924,026
Expenses:	
Payroll and related expenses	1,453,570
Marketing and advertising expenses	726,402
Licensing fees to related party	588,430
Client account transfer fees	495,627
Rent and office occupancy expenses	385,984
License and registration fees	184,974
Professional fees	90,939
Insurance expenses	84,320
Other operating expenses, including postage and reproduction	 264,549
Total expenses	 4,274,795
Net income	\$ 649,231

## Statement of Changes in Member's Equity For the Year Ended December 31, 2011

Members' equity, beginning of year	\$ 378,250
Distribution to managing member	(200,000)
Net income	 649,231
Member's equity, end of year	\$ 827,481

#### Statement of Cash Flows For the Year Ended December 31, 2011

Cash flows from operating activities:  Net income  Adjustments to reconcile net income to net cash  provided by operating activities:	\$ 649,231
Changes in operating assets and liabilities:  Deposit with clearing broker  Commissions receivable  Accounts payable and accrued expenses  Due to related party  Deferred income	(100,000) (269,248) 513,136 (13,302) 319,338
Net cash provided by operating activities	 1,099,155
Cash flows from financing activities: Distribution to managing member	 (200,000)
Net cash used in financing activities	 (200,000)
Net increase in cash	899,155
Cash, beginning of year	 499,708
Cash, end of year	\$ 1,398,863

Notes to Financial Statements December 31, 2011

#### NOTE 1. NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Operations**

Lucia Securities, LLC (the "Company") is organized under the laws of the state of Delaware pursuant to the Delaware Limited Liability Company Act. Effective November 4, 2010, the Company changed its name from Lucia Financial, LLC to Lucia Securities, LLC. The Company is a registered broker-dealer with the Securities and Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"), an entity created through the consolidation of the National Association of Securities Dealers ("NASD") and the member regulation, enforcement and arbitration functions of the New York Stock Exchange. In April 2011, the Company was granted continued FINRA membership regarding the Company's application to expand its operations, including business lines, increase in branch offices and personnel. Additionally, pursuant to SEC Rule 15c3-1(a)(2)(iv), the minimum net capital increased from \$5,000 to \$50,000.

The Company was owned by two individual members who, effective May 3, 2011, transferred their ownership interests to RJL Holding Company, LLC, an entity owned by the same two individuals. The Company is an LLC and due to the nature of an LLC, its member has limited liability.

The Company is exempt from SEC Rule 15c3-3(k)(2)(ii) of the Customer Protection Rule. In connection with its activities as a broker/dealer, the Company is an introducing firm and does not hold customer funds or securities.

#### **Basis of Accounting**

The financial statements of the Company have been prepared in conformity with accounting principles generally accepted in the United States of America ("US GAAP") and in the format prescribed by Rule 17a-5 under the Securities Exchange Act of 1934 for broker/dealers in securities.

#### Commissions Receivable

Commissions receivable are due from the Company's clearing broker and other financial service companies. Management has determined that no allowance for doubtful commissions receivable is necessary at December 31, 2011.

#### Income Recognition

Commission income results from marketing services performed for financial services companies. Because the nature of the marketing is to mass audiences, the Company is not able to reasonably estimate the timing or amount of the income. Therefore, these marketing services are recognized as income upon notification of such by the non-affiliated broker/dealer.

Commission income is also earned for marketing services performed for financial services companies whereby the Company acts as the introducing broker/dealer. The Company is not able to reasonably estimate the timing or amount of this income. As such, these marketing services are recognized as income upon notification by the financial services companies.

### Notes to Financial Statements December 31, 2011

### NOTE 1. NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Income Taxes**

The Company is not subject to federal or state income taxes and, accordingly, no provision for taxes has been made in the accompanying financial statements. The members are required to report their proportional share of gains, losses, credits or deductions on their individual tax returns.

#### **Deferred Income**

The Company enters into agreements with financial services companies for which the Company is a broker of their products and occasionally receives an advance. Such amounts are to be earned or repaid based on specific criteria.

#### **Use of Estimates**

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the amounts disclosed in the financial statements. Actual results could differ from those estimates.

#### **Subsequent Events**

Management of the Company has evaluated all subsequent transactions through the date of the independent auditors' report, the date the financial statements were available to be issued, and has determined that there are no subsequent events that require disclosure.

#### NOTE 2. RELATED-PARTY TRANSACTIONS

Pursuant to a revised expense sharing agreement with RJL Management Company, LLC ("RJL"), the Company is allocated certain selling, marketing and general overhead expenses that RJL pays on behalf of the Company. RJL and the Company have common ownership and share office space, personnel and other overhead expenses. As such, RJL allocates a portion of these expenses to the Company based on the proportional use or benefit derived by the Company. During 2011, the Company incurred \$2,331,520 in expenses related to this agreement, of which \$43,123 was payable to RJL as of December 31, 2011. This agreement can be terminated by either party at any time.

Under the original expense sharing agreement, the Company was obligated to pay to one of the former members of the Company a licensing fee for the use of intellectual property owned by the member. The fee is 75% of net income, prior to the licensing fee. During 2011, the licensing fee incurred, and paid to the former member was \$588,430, and the licensing fee terminated effective August 31, 2011.

#### NOTE 3. NET CAPITAL REQUIREMENTS

The Company is subject to SEC Uniform Net Capital Rule 15c3-1, which requires the maintenance of minimum net capital, and maintenance of the ratio of aggregate indebtedness to net capital, both as defined, not to exceed 15 to 1, and compliance with restrictions on withdrawal of equity capital. At December 31, 2011, the Company had net capital of \$767,757, which was \$705,048 in excess of its required minimum net capital.

### Notes to Financial Statements December 31, 2011

#### NOTE 4. CONCENTRATION OF CREDIT RISK

The Company maintains all cash in bank accounts, which at times may exceed federally insured limits. The Company has not experienced a loss in such accounts and believes it is not exposed to any significant credit risk with respect to cash.

During 2011, the Company received \$1.5 million from its clearing broker which is reported as incentive fee from clearing broker in the accompanying statement of income (Note 5).

#### NOTE 5. CLEARING AGREEMENT

In June 2011, the Company entered into a seven-year clearing agreement whereby the clearing broker will provide certain services, as defined, to the Company's clients. The agreement provides for, among other things, a one-time incentive fee of \$1,500,000 to the Company for execution of the agreement. Additionally, provided that certain milestones are met at the three and five year anniversaries of the first trade date with the clearing broker, the Company may receive additional incentives of \$100,000 each at the end of such anniversaries.

The Company is required to have a \$100,000 deposit with the clearing broker. Additionally, should the Company breach terms of the agreement, or terminate the agreement voluntarily, there is a termination fee due to the clearing broker equal to the greater of the monthly minimum revenue requirement, as defined, or \$17,857 per month for the remainder of the agreement.



# Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission December 31, 2011

Net capital		
Member's equity	\$	827,481
Less: Total non-allowable assets	Ť	59,724
Net capital	\$	767,757
Computation of basic net capital requirement		
1. Minimum dollar net capital	\$	50,000
Aggregate indebtedness	\$	940,630
2. Minimum net capital, aggregate indebtedness standard	\$	62,709
Capital required (larger of 1 or 2)	\$	62,709
Excess net capital	\$	705,048
Net capital less greater of: 10% aggregate indebtedness or 120% minimum net capital	\$	673,694
Ratio: Aggregate indebtedness to net capital		123%
Reconciliation with Company's computation (included in Part II of Form X-17A-5 as of December 31, 2011)		
Net capital, as reported in Company's Part II (unaudited) FOCUS report Company's closing entries	\$	1,086,990 (319,233)
Net capital - per above	\$	767,757
Total aggregate indebtedness, as reported in Company's Part II (unaudited) FOCUS report Company's closing entries	\$	607,171 333,459
Aggregate indebtedness - per above	\$	940,630

Computation for Determination of Reserve Requirements and Information Relating to the Possession and Control Requirements Under Rule 15c3-3 December 31, 2011

Lucia Securities, LLC operates pursuant to paragraph K(2)(ii) exemption provision of the Securities and Exchange Commission Rule 15c3-3, of the customer protection rules, and does not hold customer funds or securities. Therefore, there are no reserve requirements and no possession and control requirements.



#### LAVINE, LOFGREN, MORRIS & ENGELBERG, LLP

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### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

To the Member of Lucia Securities, LLC San Diego, California

In planning and performing our audit of the financial statements of Lucia Securities, LLC (the "Company"), as of and for the year ended December 31, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in the following:

- 1. Making the quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's previously mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

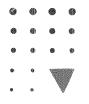
We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purpose in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicates a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2011, to meet the SEC's objectives.

This report is intended solely for the information and use of the member, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than those specified parties.

Lavire, Lafger, Marie & Engelbry, UP

February 22, 2012

### SIPC ANNUAL ASSESSMENT REQUIRED UNDER SEC RULE 17a-5(e)(4)



#### LAVINE, LOFGREN, MORRIS I & ENGELBERG, LLP

PUBLIC **ACCOUNTANTS** 

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#### INDEPENDENT ACCOUNTANTS' REPORT ON SIPC ANNUAL ASSESSMENT REQUIRED UNDER SEC RULE 17a-5(e)(4)

To the Member of Lucia Securities, LLC San Diego, California

In accordance with Rule 17a-5(e)(4) of the Securities Exchange Act of 1934, we have performed the following procedures enumerated below with respect to the accompanying schedule of Securities Investor Protection Corporation assessments and payments (Form SIPC-7) of Lucia Securities, LLC ("Lucia") for the year ended December 31, 2011, which were agreed to by Lucia and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc. and SIPC, solely to assist you and the other specified parties in evaluating Lucia's compliance with the applicable instructions of Form SIPC-7. Lucia's management is responsible for Lucia's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our finding are as follows:

- 1. Compared listed assessment payments with respective cash disbursements record entries, noting no differences;
- 2. Compared amounts reported on Form X-17a-5 with the amounts reported in the General Assessment Reconciliation (Form SIPC-7) for the twelve months ended December 31, 2011, noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences;
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting adjustments, noting no differences; and
- 5. Compared the amount of any overpayment applied with the Form SIPC-7 on which it was originally computed, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

2 auna, 2 ofegue, Marin & Engelberg, Wo

February 22, 2012

# (33-REV 7/10

### SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185

202-371-8300

#### General Assessment Reconciliation

For the fiscal year ended December 31 , 20 11

(Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

33-REV 7/10)

1. Nar purpo	me of Member, address, Designated Examining Authority, 1934 Act regi ses of the audit requirement of SEC Rule 17a-5:	istration no. and month in which fiscal year ends for
	047643 FINRA DEC LUCIA SECURITIES LLC 22*22 13520 EVENING CREEK DR N STE 300 SAN DIEGO CA 92128-8105	Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.  Name and telephone number of person to contact respecting this form.  Craia Nett (wg)497-555
		<b>.</b>
2. A.	General Assessment (item 2e from page 2)	\$ 12,310
В.	Less payment made with SIPC-6 filed (exclude interest)	(2,057
	Date Paid	
C.	Less prior overpayment applied	(
D.	Assessment balance due or (overpayment)	10,253
г.	Interest computed on late payment (see instruction E) fordays	at 20% por annum
E.		10 253
F.	Total assessment balance and interest due (or overpayment carried fo	rward) \$
G.	PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)  \$	1253
Н.	Overpayment carried forward \$(	)
3. Sub	sidiaries (S) and predecessors (P) included in this form (give name and	d 1934 Act registration number):

The SIPC member submitting this form and the person by whom it is executed represent thereby Lucia Securities LLC that all information contained herein is true, correct and complete. (Authorized Signature)

Dated the 13 day of February

This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.

FINDP

≥	Dates:	tes: Postmarked Received	Received	Reviewed	
VE	Calculat	tions		Documentation	Forward Copy

Exceptions:

Disposition of exceptions:

#### DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning Journal , 20 11 and ending December 1 , 20 11

Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	Eliminate cents \$ 4,924,026
	<u> </u>
<ul><li>2b. Additions:</li><li>(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.</li></ul>	
(2) Net loss from principal transactions in securities in trading accounts.	
(3) Net loss from principal transactions in commodities in trading accounts.	
(4) Interest and dividend expense deducted in determining item 2a.	
(5) Net loss from management of or participation in the underwriting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.	
(7) Net loss from securities in investment accounts.	
Total additions	
(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	
(2) Revenues from commodity transactions.	
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	
(4) Reimbursements for postage in connection with proxy solicitation.	
(5) Net gain from securities in investment accounts.	
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	The second secon
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	
(8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):	
(Deductions in excess of \$100,000 require documentation)	
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  \$	
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	
Enter the greater of line (i) or (ii)	
Total deductions	<del></del>
2d. SIPC Net Operating Revenues	<u>\$ 4,924,026</u>
2e. General Assessment @ .0025	s <u>12,310</u>
	(to page 1, line 2.A.)